

**LGA 2024**

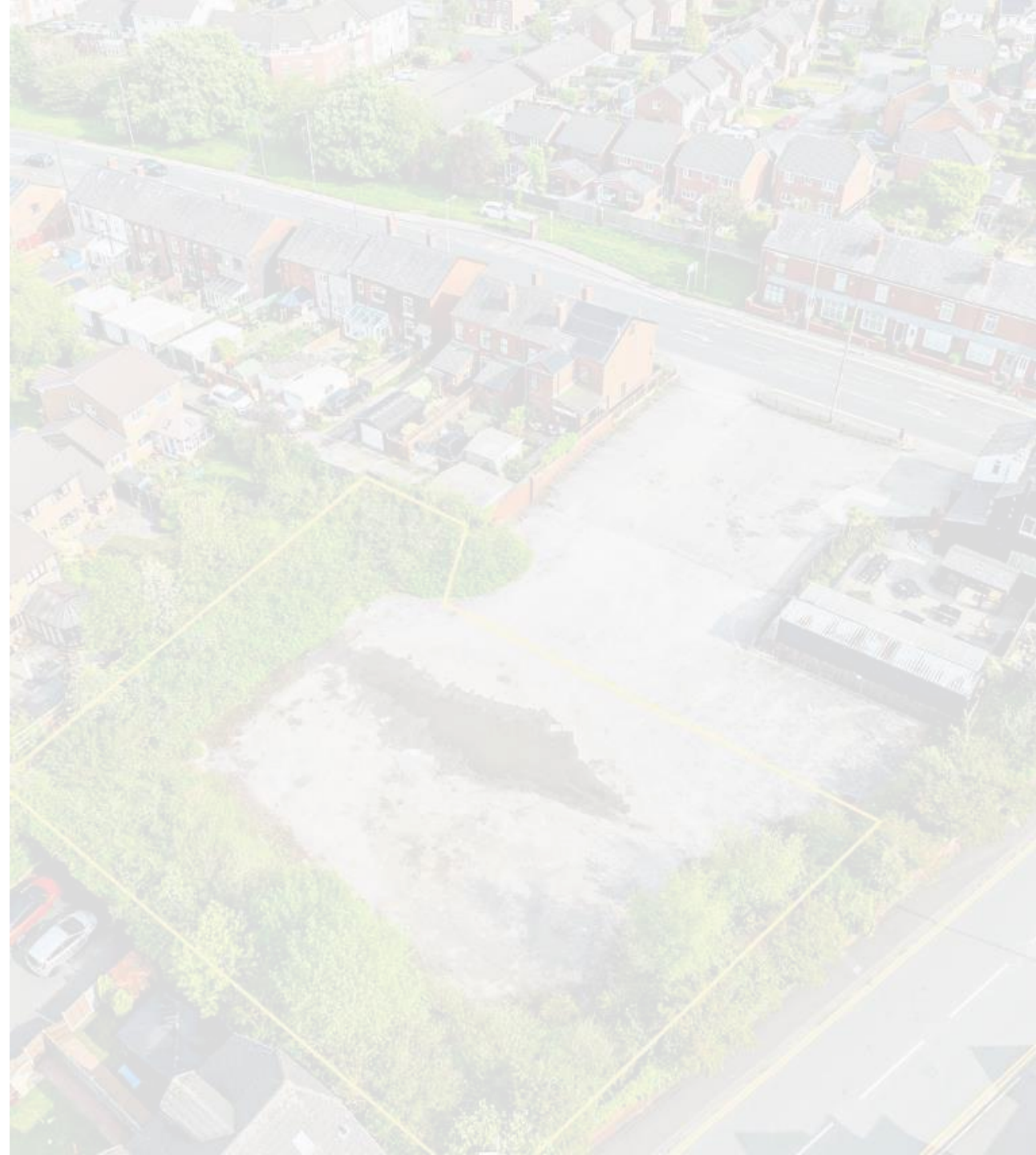
**Solving the  
Housing Crisis in a  
Sustainable Way**

**CLEAR FUTURES**



# Agenda

1. What is Affordable Housing and what its not
2. Purpose, historical and political context
3. Impact of interventions
4. Key figures
  - Housing delivery and construction
  - Tenure
  - Affordability
5. Tackling Homelessness
6. Key Considerations
7. Net Zero Retrofit
8. Clear Futures – Place-based delivery model
9. Q and A



# What is Affordable Housing?

## Affordable housing

Housing for sale or rent, for those whose needs are not met by the market (including housing that provides a subsidised route to home ownership and/or is for essential local workers)

(a) Affordable housing for rent:

- Social Rent
- Affordable Rent
- Build to Rent (affordable private rent)

(b) Starter homes:

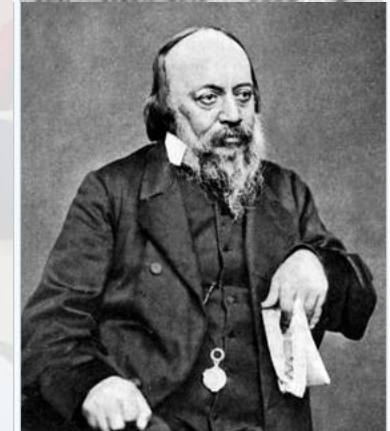
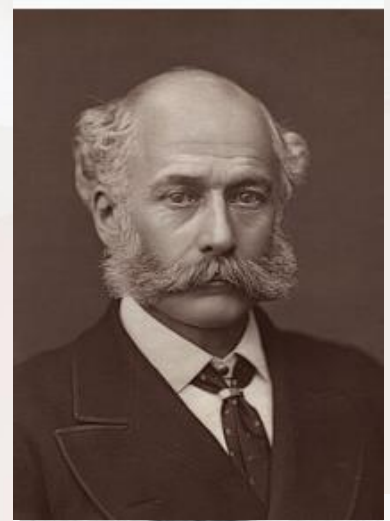
(c) Discounted market sales housing:

(d) Other affordable routes to home ownership:

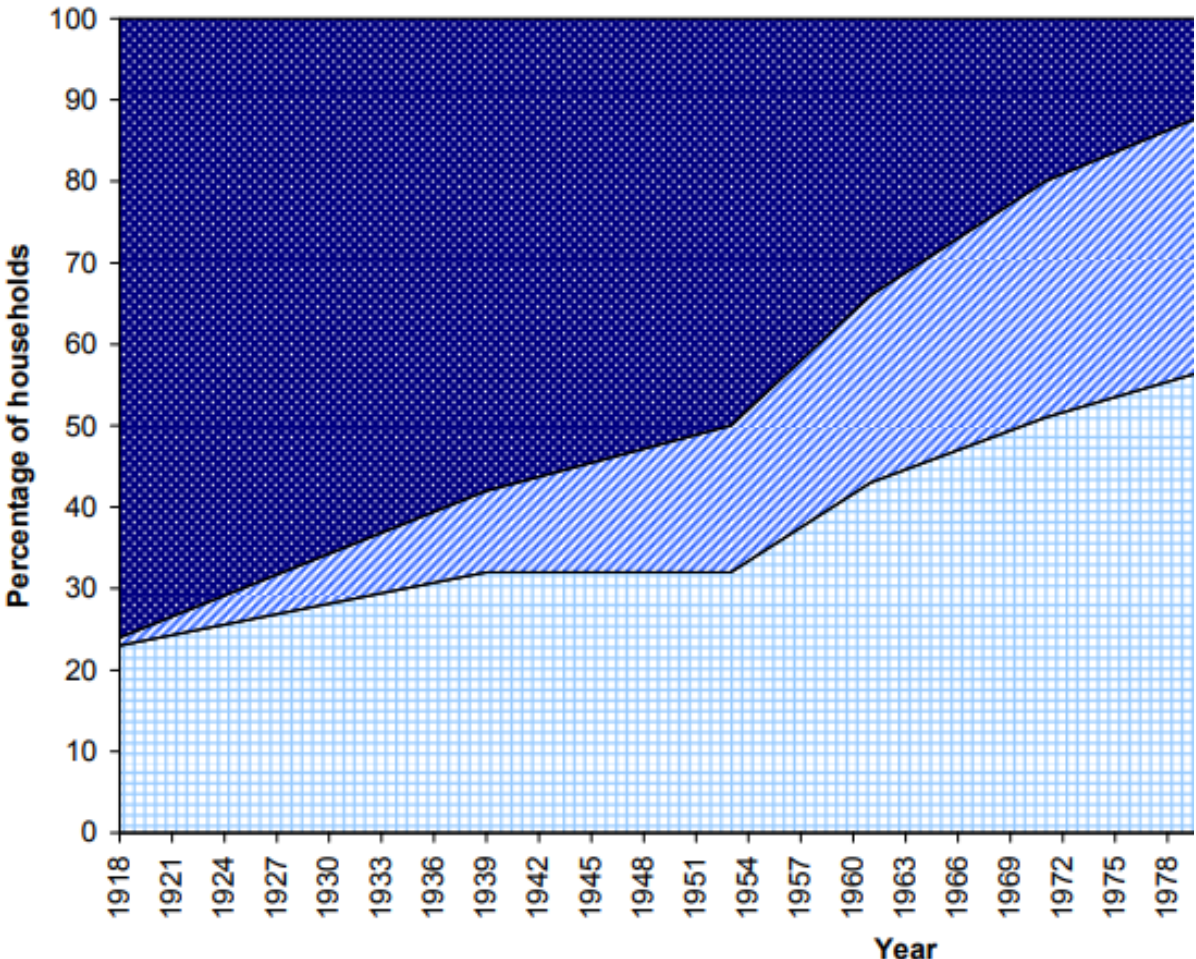
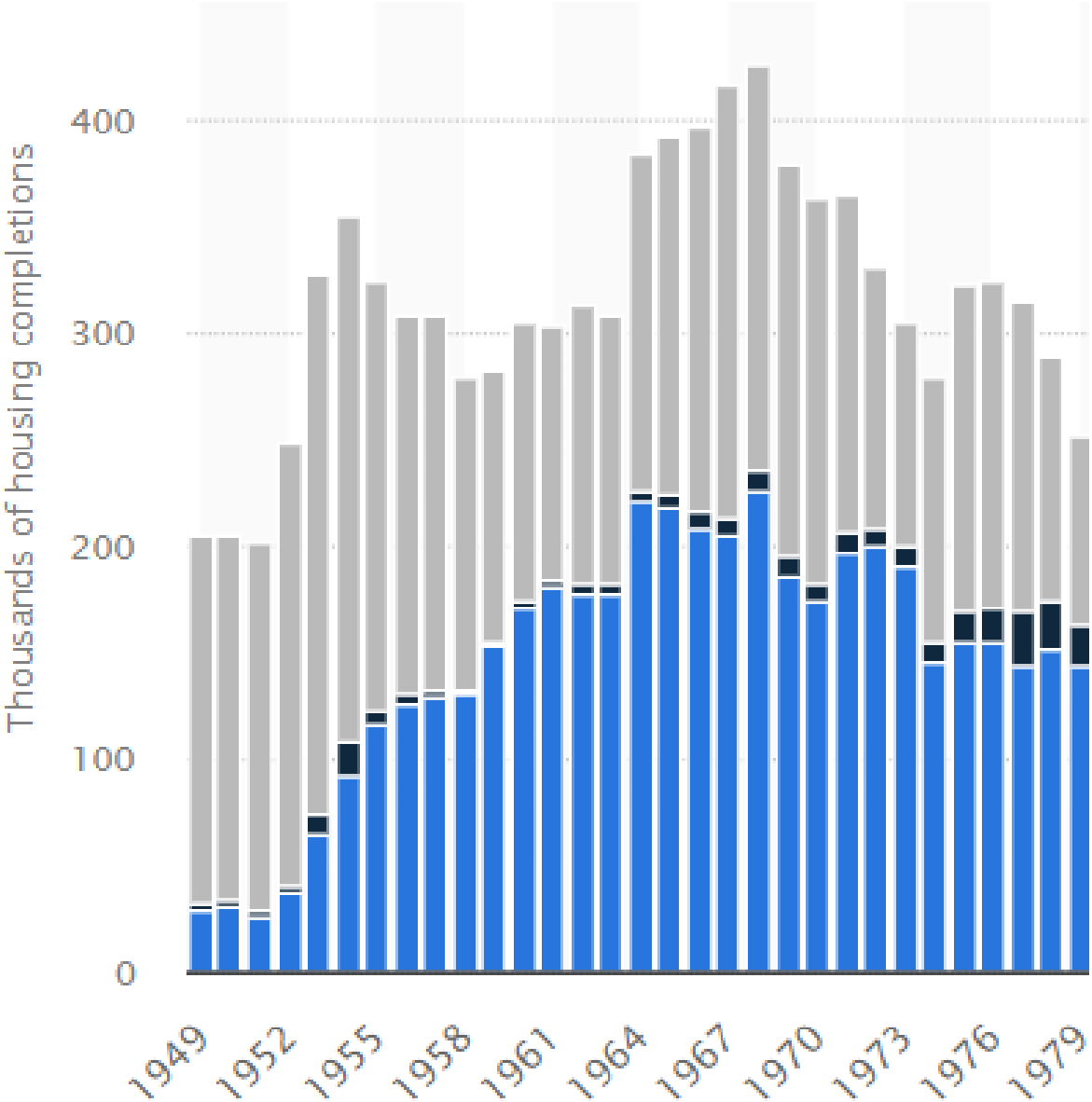


# Purpose, historical and political context

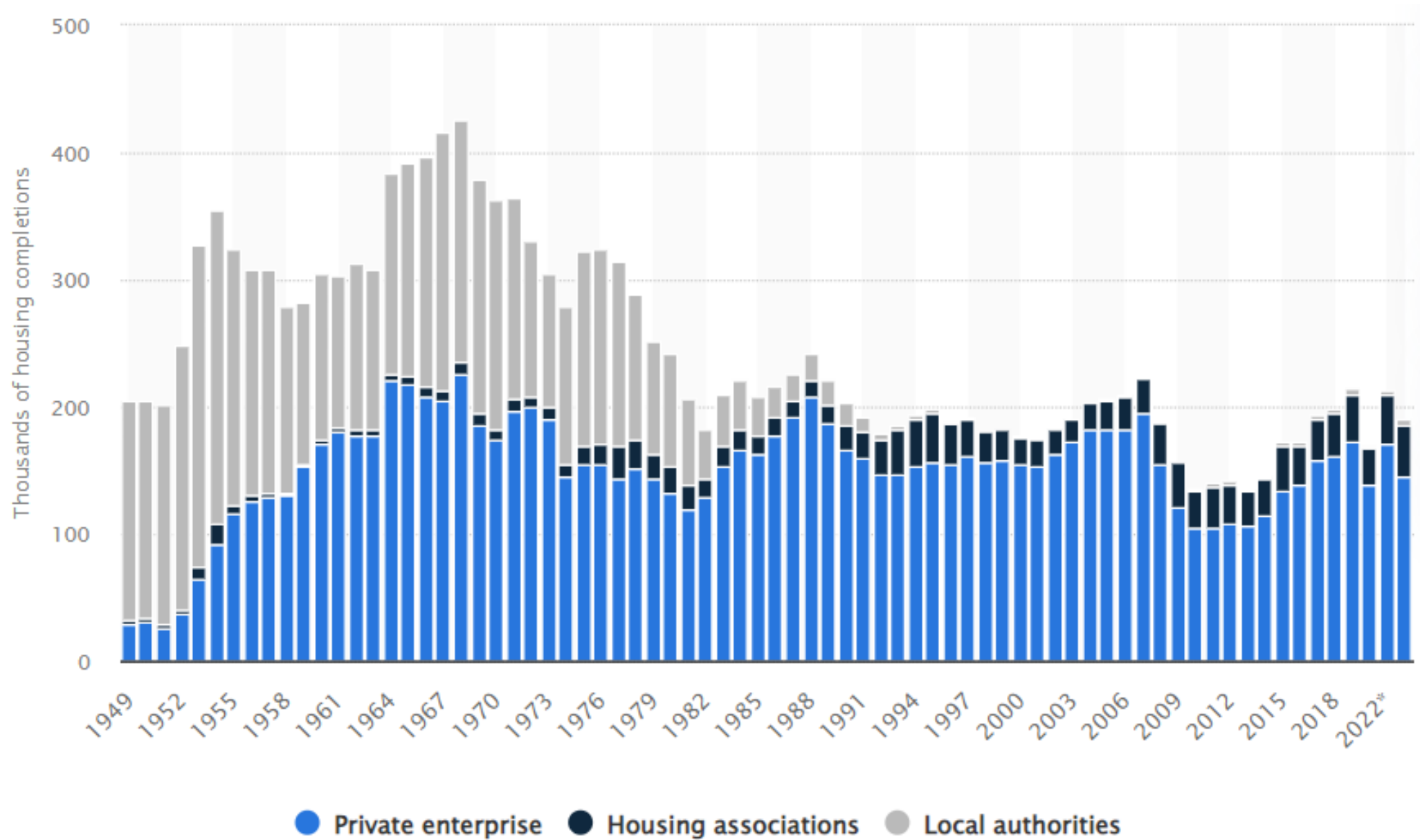
- Rapid population rise, industrialisation and urbanisation in the 19<sup>th</sup> Century created challenges for local areas inc public health, housing, poverty
- Local areas increasingly responded to the challenge by directly intervening towards the later end of the 19<sup>th</sup> Century
- Housing for the Working Classes Act. 1890
- This continued 20<sup>th</sup> Century
- Housing and Town Planning Act 1919
- Inter war year housing delivery, then significant council housing delivery post second world war



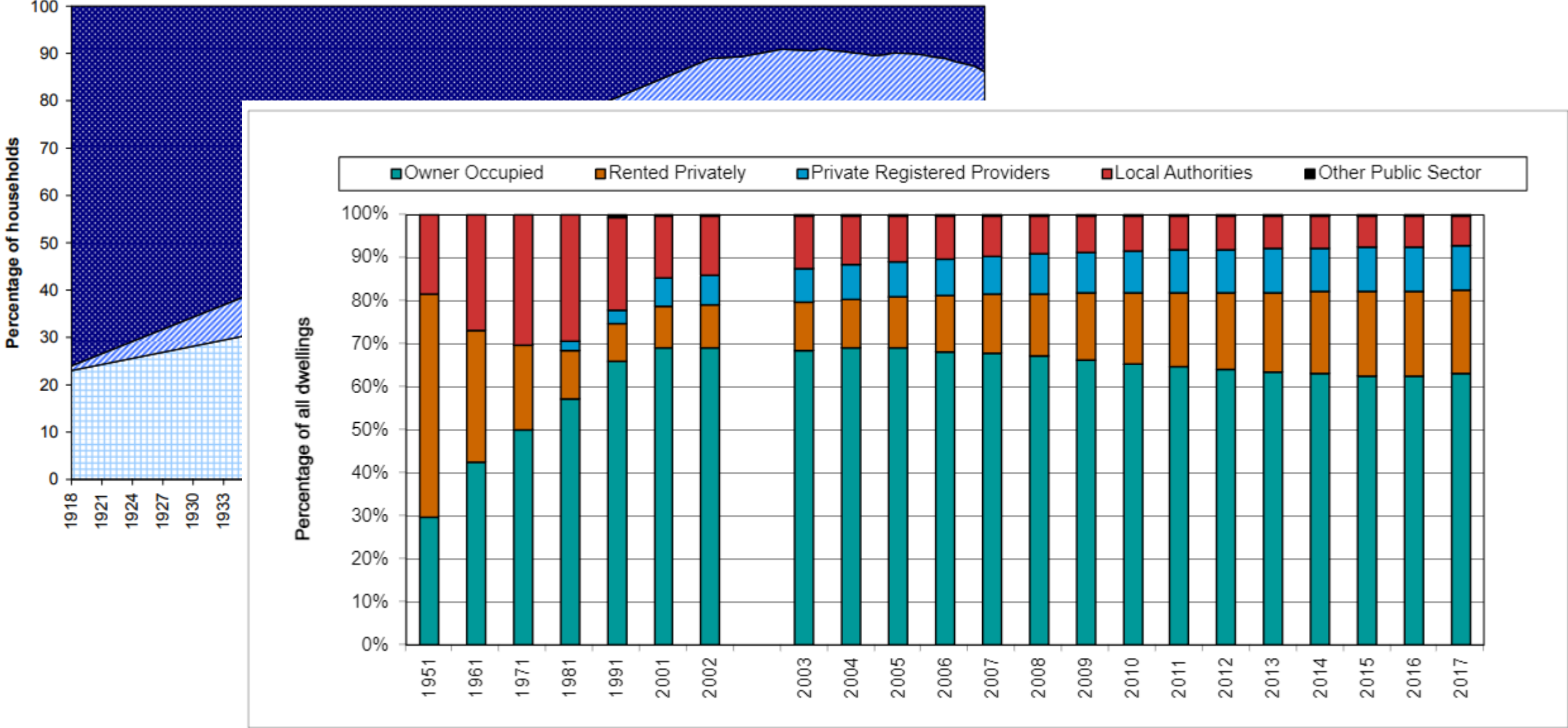
# Impact of interventions



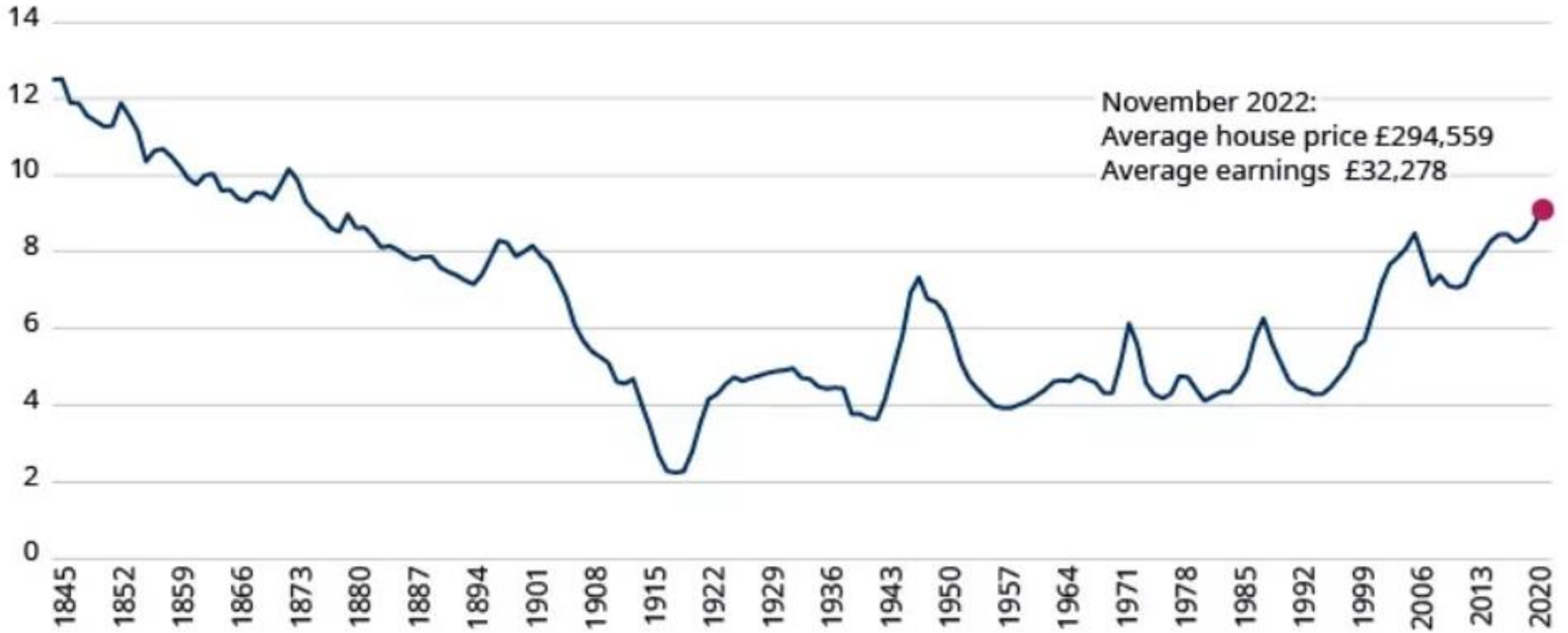
# Impact on Housing delivery and the construction sector



# Tenure changes



# Affordability – incomes to house prices – 1845-2022





# Eastbourne and Lewes Council

Tackling homelessness,  
providing homes with Clear Futures

Ian Fitzpatrick,  
Lewes and Eastbourne Councils  
LGA 2024

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**CLEAR FUTURES**



# NEWS

Home | InDepth | Israel-Gaza war | US election | Cost of Living | War in Ukraine | Climate

Business | Market Data | Economy | Technology of Business | AI Business

## £1bn spent housing homeless families in England



ews/topics/cj3ergr8209t

## Homelessness in England at highest level on record, watchdog says

National Audit Office report on Tory government's attempts to tackle problem finds situation has worsened since 2017



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# Homelessness Assurance

- Homelessness is 'EVERYONE's business' culture – Staff conference
- Corporate 'wraparound' support for Housing Options & homeless Team
- ✓ Member oversight, CE, Finance, HB, housing development etc

Awareness/profile – local partners, MPs, LGA/District Council Network

## Since Last Review

- Emergency accommodation (EA) peaked (March 2023), Today 30% down.
- Development of EA placement manager – performance and cost to the public purse.
- Reviewing costs of EA and continual negotiations and close working with EA providers
- Introduction of new IT system – accurate submission of DELTA returns
- Created new Triage Team – taking calls in-house creating expert advice at first point of contact
- Created new PRS roles – improving access to PRS move on
- Training & Development Lead role (*Homelessness Link Excellent Awards June 2024*)

# Supply and Funding

- Maximising funding/grant opportunities – Rough sleeping Accommodation programme (RSAP), Next Steps Accommodation Programme (NSAP), Local Authority Housing Fund (LAHF)
- EA/TA review – what is the best strategy to increase supply balancing pace of delivery, net cost, and risk?
- Existing stock use, new development, leasing (short and long), companies, dynamic purchasing, Housing Benefit regulations, Homes England funding etc.

# Modern Home – Cabe Street



EBC (GENERAL FUND) MODEL						
	Description	Rate	Av Per Unit (£)		Scheme Total (£)	
<b>Net Cost of EA</b>	Costs <b>AFTER</b> LHA recovery	p.u. / p.a.	£	16,000	£	144,000
<b>Nominations Fee</b>	Nominations Agreement (EHICL)	Variable	-£	5,729	-£	51,557
<b>TOTAL NET COST</b>			£	<b>10,271</b>	£	<b>92,443</b>
		<b>SAVINGS (£)</b>	£	<b>10,271</b>	£	<b>92,443</b>
		<b>SAVINGS (%)</b>		<b>64%</b>		<b>64%</b>





# New Homes

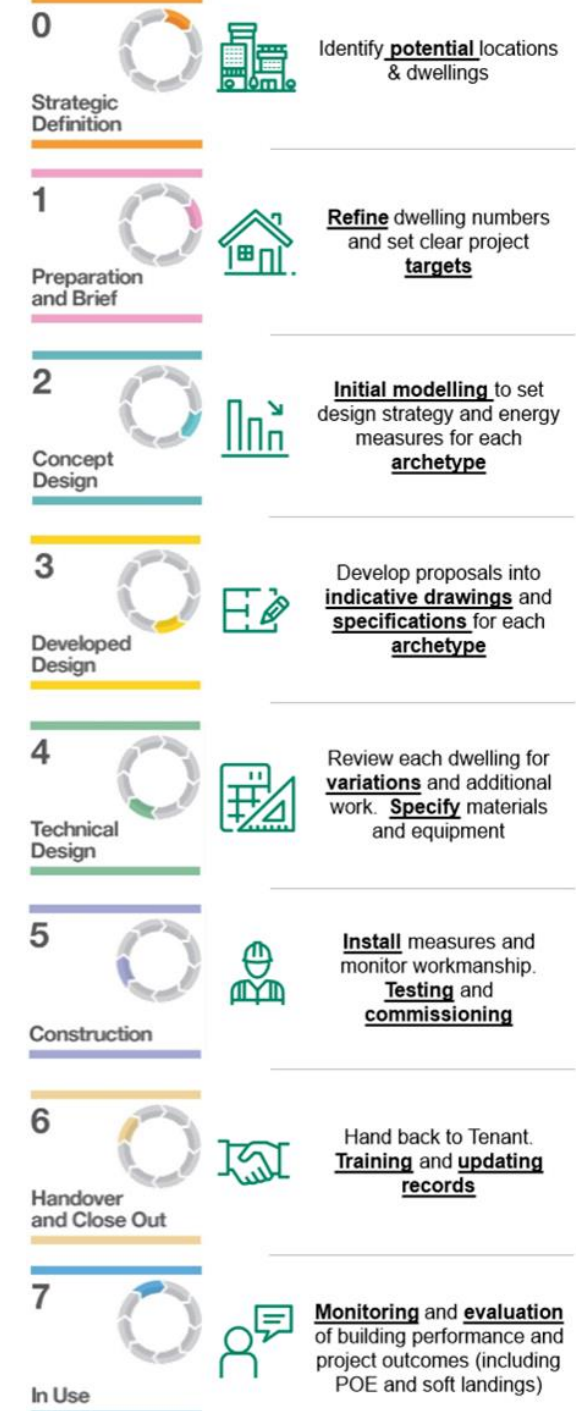
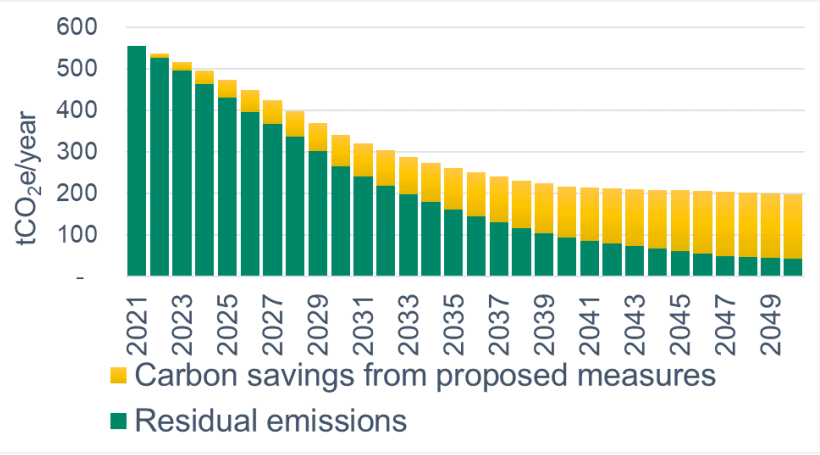
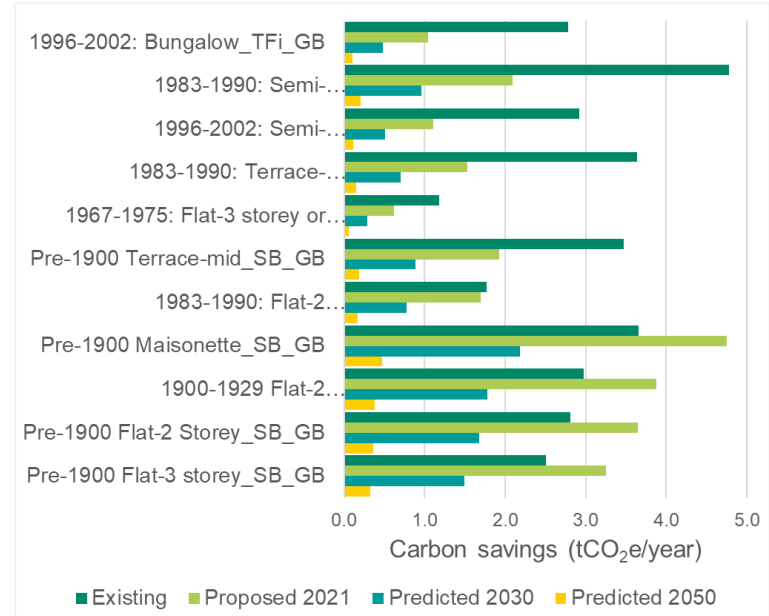


## Other considerations

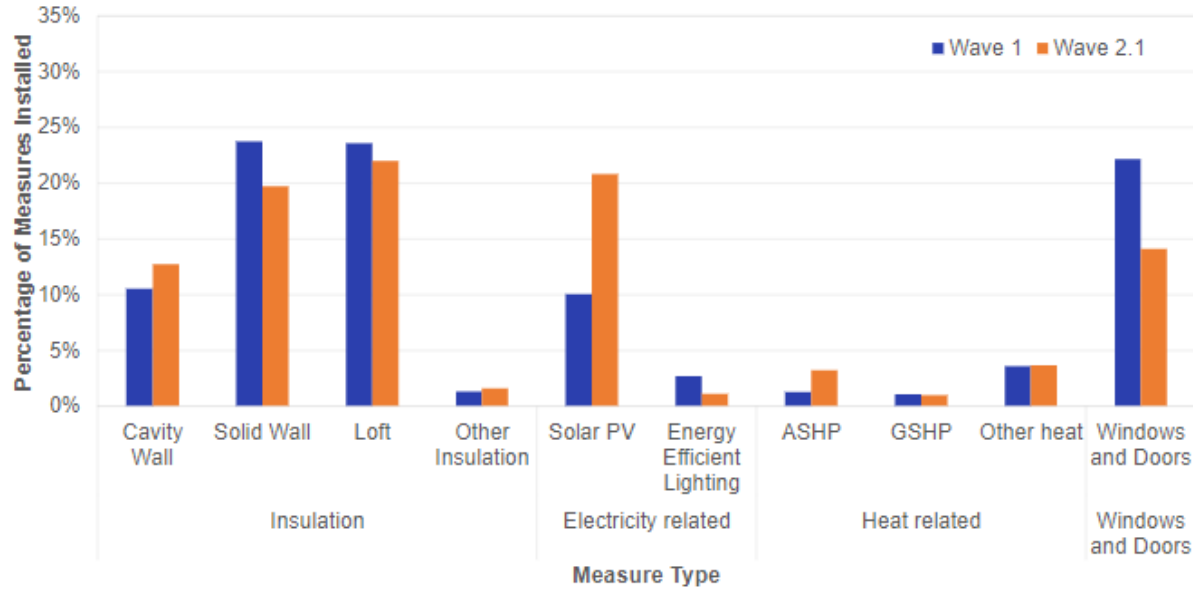
- **Turnkey** - Increased market targeting for new turn-key opportunities – purchasing new private developments 'off-plan'
- **S106** - Increase the amount of S106 (affordable housing) opportunities on private developments
- **Procurement** - speed and holistic approach/understanding
- **Capital Programme** – utilise other assets / developments to support housing supply (even if not standalone viable) – see next section.

# Social Housing Retrofit

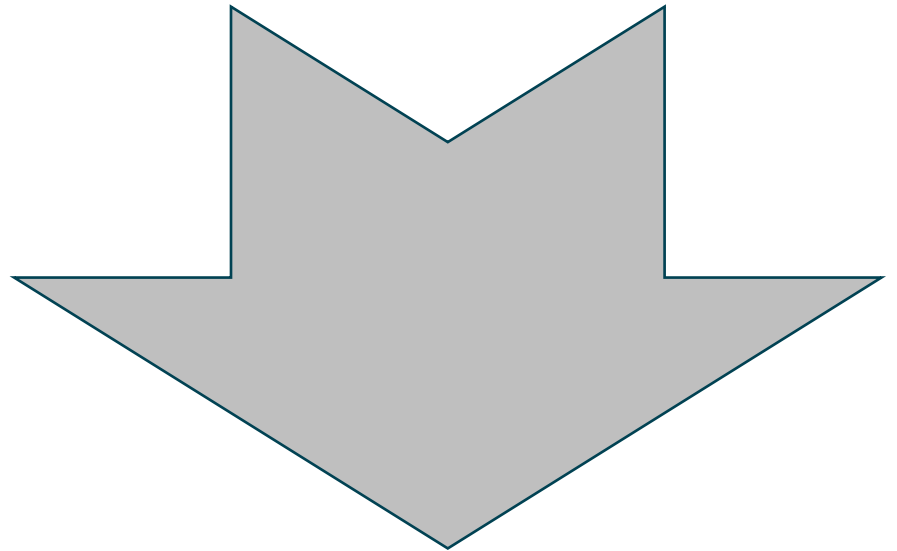
# Retrofitting existing stock



# How to fund improvements



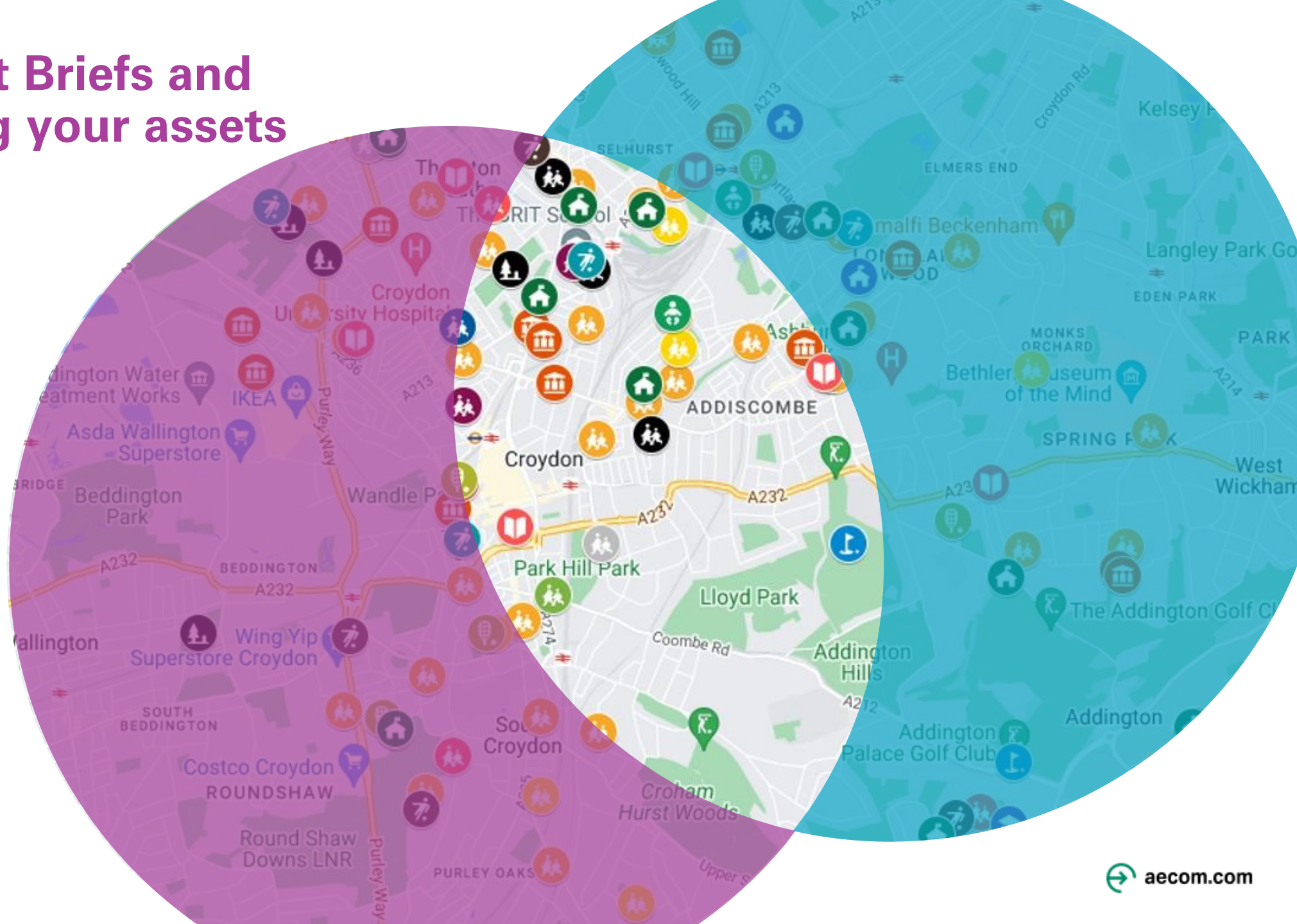
**Local Authority Delivery (LAD)**  
A Government Energy Scheme 2020-2021

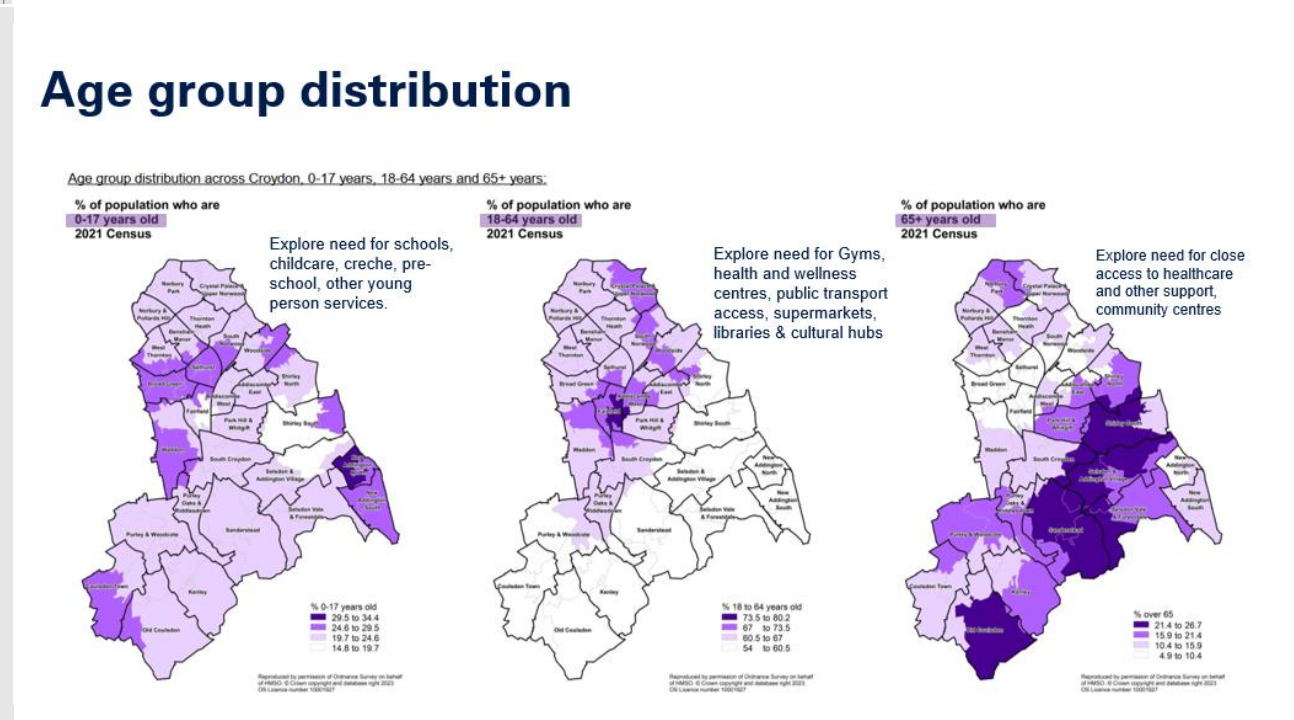
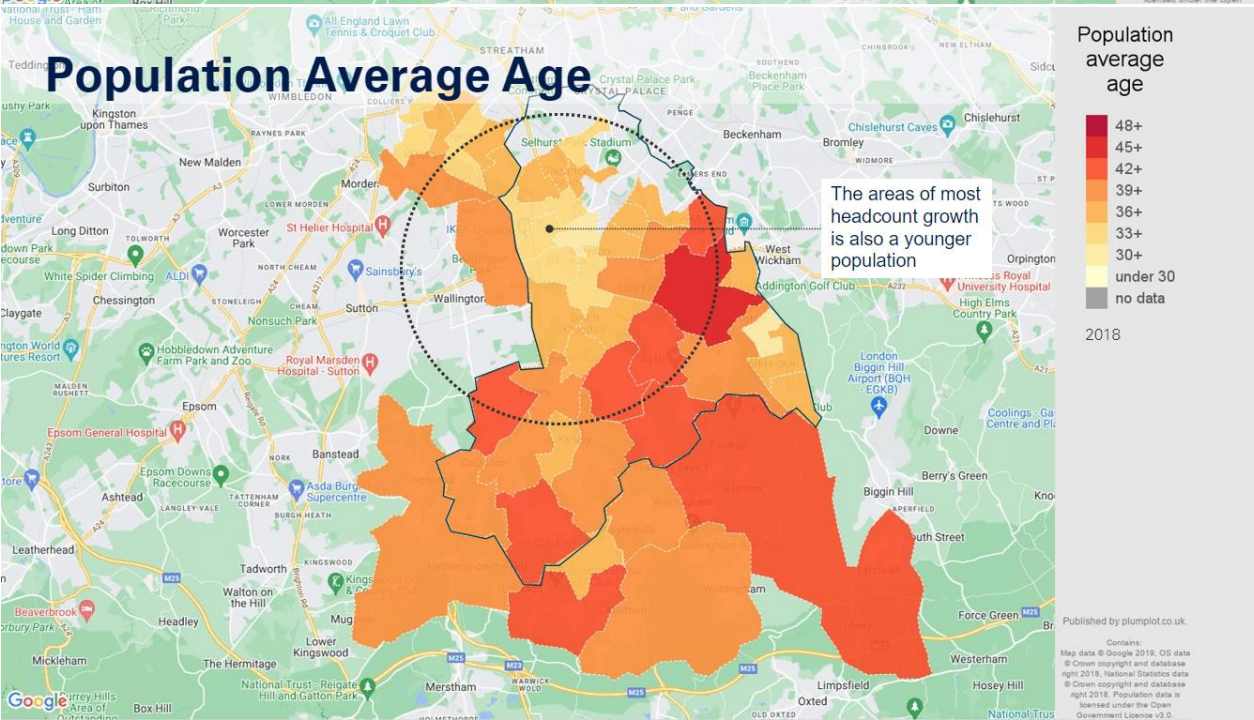
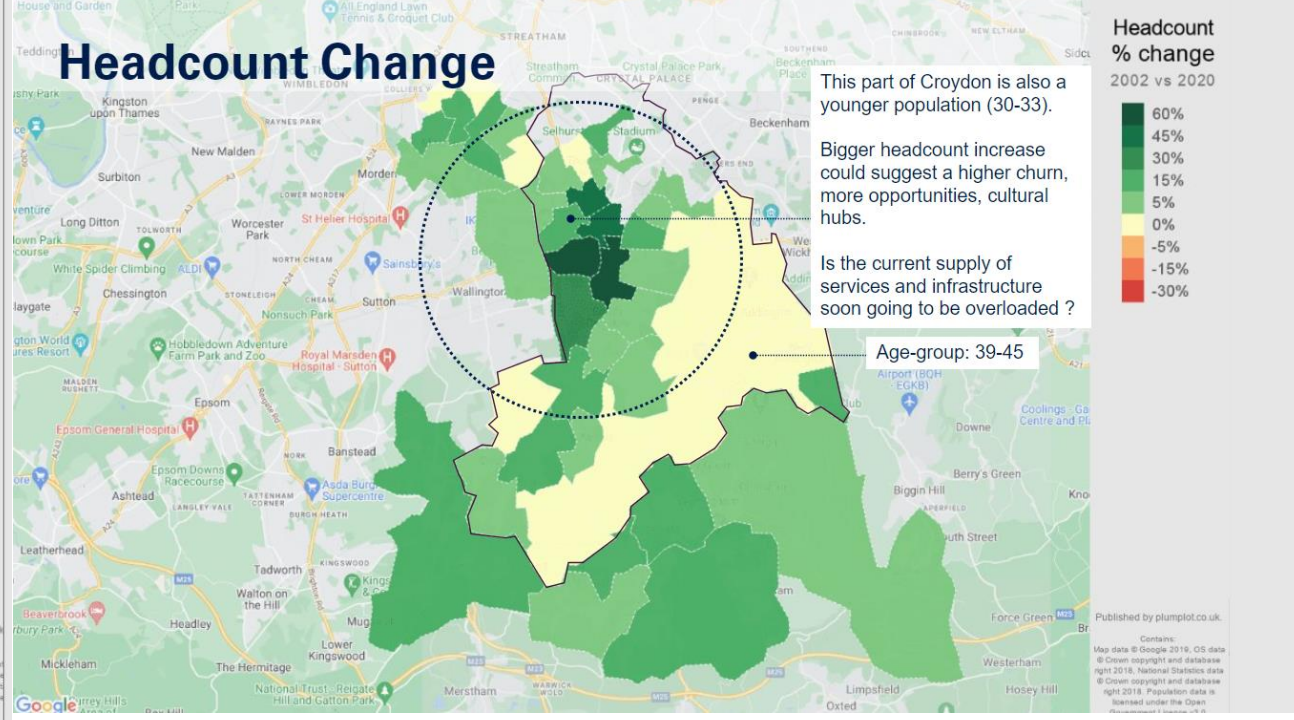
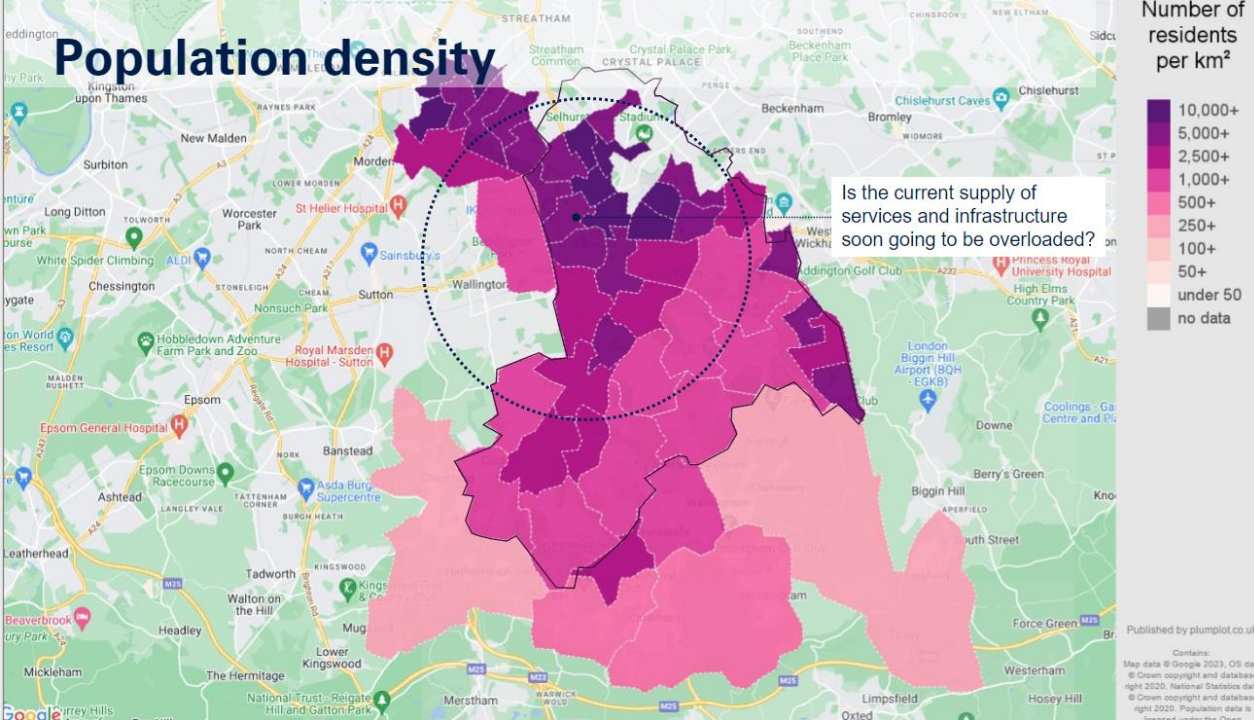


Warm Homes: Local Grant

# New Development Solutions

# Development Briefs and Heatmapping your assets







# How we work

A key feature of our approach is the application of an **Integrated Design + Planning methodology**.

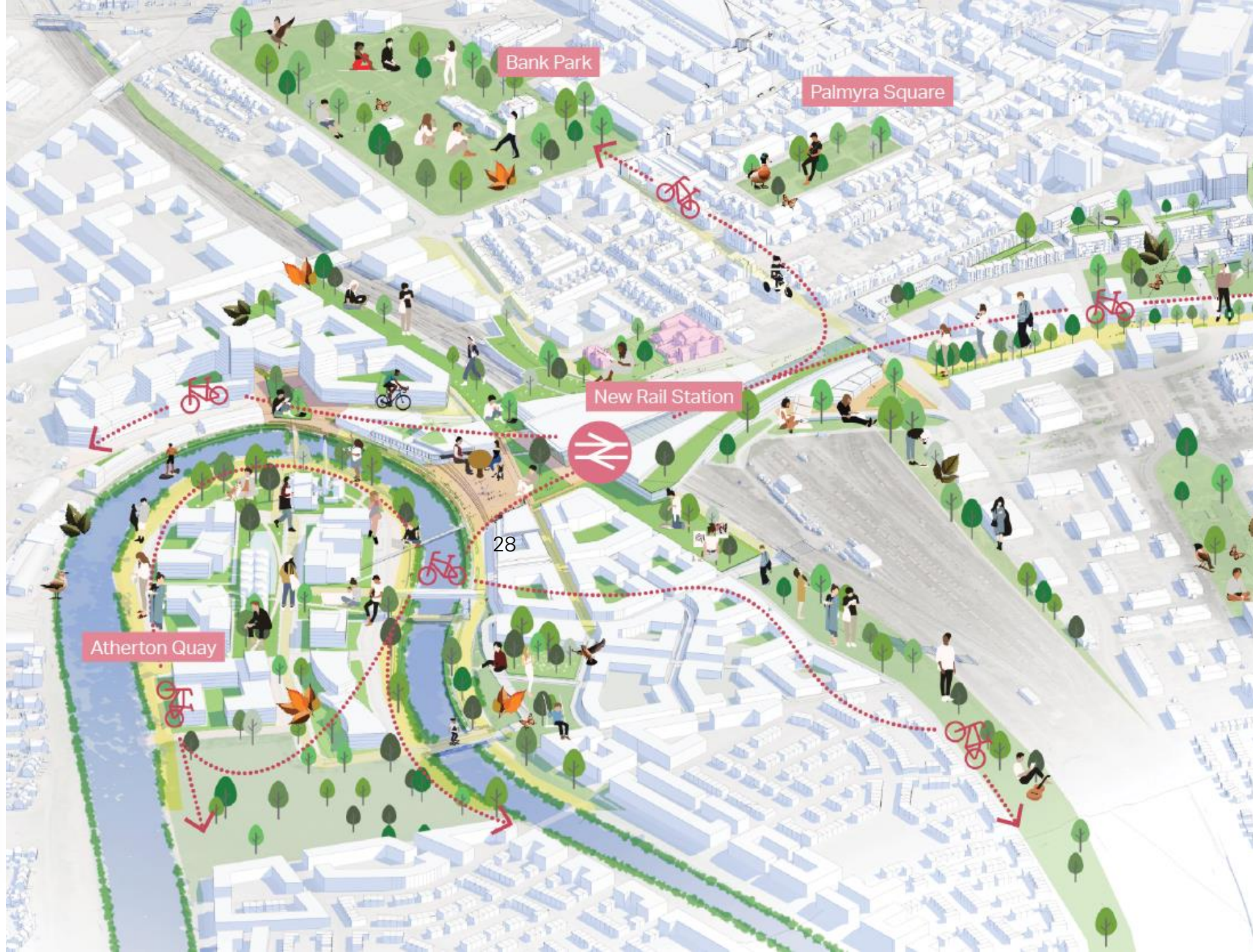
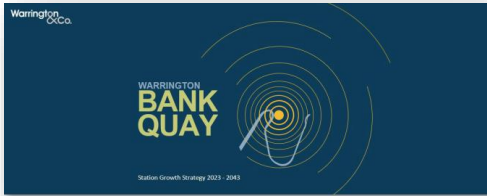
This is a bespoke AECOM application developed specifically for **complex, large-scale urban projects** which give rise to a wide range of interconnected issues.



# Warrington Bank Quay

Masterplan  
Warrington, UK

Client: Warrington City Council



# Charlton Riverside

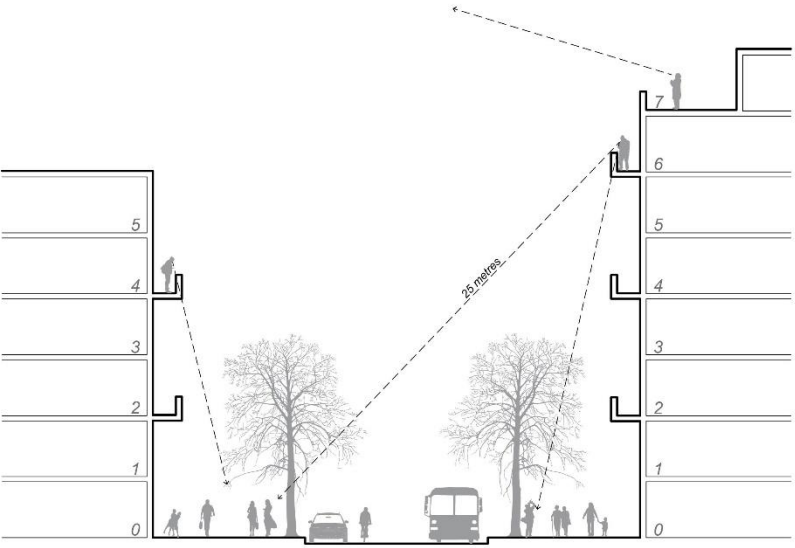
## Charlton Riverside SPD

Illustrative Masterplan (June 2017)

Royal Greenwich proposes that Charlton Riverside will be a new mixed use neighbourhood, providing a mix of homes, jobs, education, business and leisure opportunities for the people of the Royal Borough and beyond.



- 1. Neighbourhood Centre
- 2. East-west Route
- 3. Employment Hub
- 4. Thames Path
- 5. Secondary/Through School
- 6. Primary Schools
- 7. Local Centres
- 8. Westminster Estate
- 9. Charlton Riverside Park
- 10. Riverside Wharf
- 11. Re-configured Primary Route (Woolwich Road, Bugsby's W)



CLEAR FUTURES

# Housing Delivery



**CLEAR FUTURES**

# CLEAR FUTURES PLACE-BASED DELIVERY MODEL

## CLEAR FUTURES PLACE-BASED LA NON-HRA

- Council with no HRA, stock transfer with minimal head room and little development capacity
- Growing housing need, housing delivery targets (LPA) and transformational place making opportunities
- Council land ownership and covenant strength
- Strong RP partnerships, but significant demand
- Support council direct delivery (potential for council owned local housing company, RP subsidiary and profit-making sale / PRS subsidiaries)
- Masterplanning
- Delivery of housing growth and placemaking
  - Regeneration, land disposals, Development Agreements to RPs (not stock transfer) and private developers (with controls)

# CLEAR FUTURES PLACE-BASED DELIVERY MODEL

## CLEAR FUTURES PLACE-BASED LA HRA

- Council landlord (HRA) with large and growing TA and homelessness need, and out of borough placements
- No / little headroom in the HRA
- Limited land council ownership
- Strong RP partnerships, with opportunities for greater collaboration with adult social care
- Strict planning (inc. energy efficiency, space standards)
- Existing regeneration framework
- Delivery Temporary Accommodation scheme including financial support
- Engage with Housing and Adults Services to identify need, model, specification, prioritisation
- Deliver financial modelling and funding
- Support engagement with the RPs and selection for supported accommodation provider
- Help with messaging and sensitivities
- Capacity building and knowledge transfer

Questions?